

# Advancing Data-Driven Solutions to Reduce Food Waste

ReFED's Insights Engine and Roadmap to 2030

PRESENTED BY

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[DATE]

# Who We Are

ReFED is a national nonprofit working to end food loss and waste across the food system by advancing data-driven solutions to the problem.

# Our Vision

A sustainable, resilient, and inclusive food system that optimizes environmental resources, minimizes climate impacts, and makes the best use of the food we grow.







### **DATA & INSIGHTS**

Leveraging data and insights to highlight supply chain inefficiencies and economic opportunities

# **CAPITAL & INNOVATION**

Catalyzing capital to spur innovation and scale high-impact initiatives

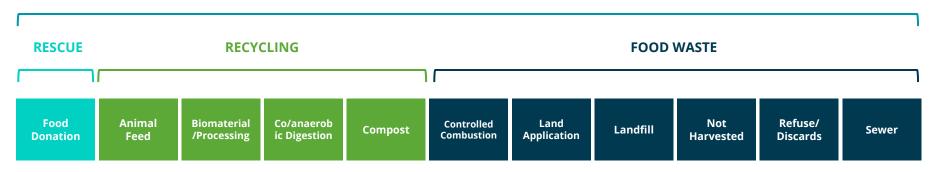
# STAKEHOLDER ENGAGEMENT

Mobilizing and connecting supporters to take targeted action

# What is "Surplus Food"?

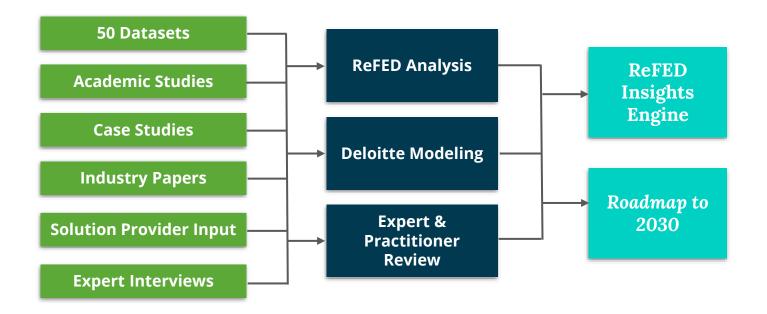
All food that goes *unsold* or *unused* by a business or that goes *uneaten* at home – including food and inedible parts (e.g., peels, pits, bones) that are fed to animals, repurposed to produce other products, composted, or anaerobically digested. It also includes food that is *donated*.

#### **SURPLUS FOOD**





# What We Did...





# The Tools

ReFED Insights Engine

**Understand the Problem** 

**Food Waste Monitor** 

**Analyze & Prioritize Solutions** 

Solutions Database

**Find Solution Providers** 

Solution Provider Directory

**Calculate Impact** 

Impact Calculator

Roadmap to 2030

**7 Key Action Areas** 

40+ Modeled & Unmodeled Solutions

Financing, Policy, Innovation, & Engagement Recommendations

**User-Specific Guidance** 



# A Blueprint for Action

The *Roadmap to 2030* looks at the entire food system and provides a framework to focus waste reduction efforts. Powered by the Insights Engine, the *Roadmap to 2030* is an indispensable resource for reaching our 2030 goal.

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ReFED outlined seven key action areas for the food system to focus its efforts over the next ten years to *prevent*, *rescue*, and *recycle* food at risk of going to waste.







Action Areas		&	6000		<b>(</b>	盎	#	Û
*	OPTIMIZE THE HARVEST	OPTIMIZE THE HARVEST	ENHANCE PRODUCT DISTRIBUTION	REFINE PRODUCT MANAGEMENT	MAXIMIZE PRODUCT UTILIZATION	RESHAPE CONSUMER ENVIRONMENTS	STRENGTHEN FOOD RESCUE	RECYCLE ANYTHING REMAINING
	Avoid over-production, then harvest as much as possible. For wild caught products, source only what is needed.	Buyer Spec Expansion	Decreased Transit Time	Assisted Distressed Sales	Active & Intelligent Packaging	Meal Kits	Donation Coordination & Matching	Centralized Anaerobic Digestion
	ENHANCE PRODUCT DISTRIBUTION Leverage technology to create smart systems that help efficiently move products to maximize freshness and selling time.	Gleaning	First Expired First Out	Decreased Minimum Order Quantity	Manufacturing Byproduct Utilization (Upcycling)	Buffet Signage	Donation Education	Community Composting
		Imperfect & Surplus Produce Channels	Intelligent Routing	Dynamic Pricing	Manufacturing Line Optimization	Consumer Education Campaigns	Donation Storage Handling & Capacity	Centralized Composting
		Partial Order Acceptance	Temperature Monitoring (Pallet Transport)	Enhanced Demand Planning	Edible Coatings	K-12 Lunch Improvements	Donation Transportation	Co-digestion at Wastewater Treatment Plants
	REFINE PRODUCT MANAGEMENT	Field Cooling Units	Reduced Warehouse Handling	Increased Delivery Frequency	Improved Recipe Planning	Package Design	Donation Value-Added Processing	Home Composting
	Align purchases with sales as closely as possible and find secondary outlets for surplus. Build out systems and processes for optimal on-site handling.	In-Field Sanitation Monitoring	Advanced Shipment Notifications	Markdown Alert Applications	In-House Repurposing	Portion Sizes	Blast Chilling to Enable Donations	Livestock Feed
<b>@</b>	MAXIMIZE PRODUCT	Innovative Grower Contracts	Early Spoilage Detection (Hyperspectral Imaging)	Minimized On-Hand Inventory	Precision Food Safety	Small Plates	Donation Reverse Logistics	Waste-Derived Agricultural Inputs
	UTILIZATION Design facilities, operations, and menus to use as much of each product as possible. Upcycle surplus and byproducts into food products.	Labor Matching	Inventory Traceability	Temperature Monitoring (Foodservice)	Discount Meal Plates	Standardized Date Labels	High-Frequency Reliable Pickups	Insect Farming
		Smaller Harvest Lots	Modified Atmosphere Packaging System	Waste Tracking (Foodservice)	Employee Meals	K-12 Education Campaigns	Established Relationships with Businesses	Rendering
<b>8 6</b>	RESHAPE CONSUMER ENVIRONMENTS	Improved Communication for Planting Schedules	Vibration & Drops Tracking	Low Waste Event Contracts	Larger Quantities for Take Home	Trayless	Culling SOPs	Waste-Derived Processed Animal Feed
	Drive consumers towards better food management and less waste by creating shopping, cooking, and eating environments that promote those behaviors. Shift cutture to place more value on food and reduce weste.  STRENGTHEN FOOD RESCUE Further the rescue of high-quality, nutritious food by increasing capacity, addressing bottlenecks, and improving communication flow.  RECYCLE ANYTHING REMAINING Find the highest and best use for any remaining food or food scops in order to capture nutrients, energy, or other residual value.	Sanitation Practices & Monitoring	Optimized Truck Packing, Loading & Unloading (e.g., Cross-Docking)	Direct to Consumer Channels	Small and Versatile Menus	Home Shelf-life Extension Technologies		Waste-Derived Bioplastics
		Optimized Harvesting Schedules	Enforcing Cold Chain SOPs	Online Marketplace Platform	Sous-Vide Cooking	Smart Home Devices		Waste-Derived Biomaterials
		On-Farm / Near-Farm Processing	Regular Maintenance on Refrigerated Trucks	Online, Advanced Grocery Sales		Waste Conscious Promotions		Enabling Technologies (e.g. depackaging and pre-treatment)
		Local Food Systems	Cross-Docking	Precision Event Attendance		Frozen Value-Added Processing of Fresh Produce		Separation & Measurement
		Clear Product Ownership		Repackaging Partially Damaged Products		Customizable Menus/ Options		Relationships with Waste Haulers
				Retail Automated Order Fulfillment		To-Go Offerings		Waste Audits by Waste Haulers
				SKU Rationalization		Free Items Offered Upon Request (e.g., bread, chips)		
Modeled Solutions			Markdowns		Storytelling (e.g. product impact, source, upcycled ingredient components)			
Unmodeled Solutions				Optimal Storage				
				Reduced Displays				
Best Practices				Optimized Walk-In Layouts				

# **WHAT'S NEEDED**

WASTE REDUCTION

# **IMPACT PER YEAR**

40+

\$14B

INVESTMENT ANNUALLY

**POLICY CHANGES** 

INNOVATION

ENGAGEMENT

45M

ANNUAL FOOD WASTE DIVERSION (TONS)

\$ \$73B net financial benefit



4T GALLONS IN WATER SAVINGS



75M tons GHG emission reduction potential (MT co2e)



4B MEALS FOR PEOPLE IN NEED



51K jobs created through solution implementation over 10 years



A Five-to-One Annual Return \$73B \$14B **℧ ReFED** 

# Mobilizing Capital is Essential



## **Project Finance (Gov't.)**

\$714M / 5%

## **Tax Incentives (Gov't.)**

\$97M / 1%

## **Grants (Gov't.)**

\$1,024M / 7%

## **Grants (Non-Gov't.)**

\$1,217M / 9%

# **Impact-First Investments**

\$909M / 6%

## **Venture Capital**

\$1,421M / 10%

## **Private Equity**

\$1,085M / 8%

# **Corporate Finance & Spending**

\$7,124M / 50%

# **Project Finance (Commercial)**

\$617M / 4%

# \$3B

# Catalytic Capital

De-risks new innovation

Unlocks bottlenecks

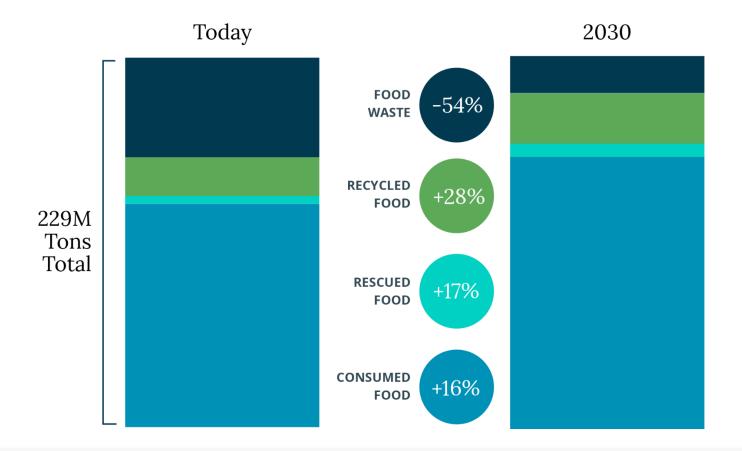
Overcomes agency

problems

Stimulates marginal

projects

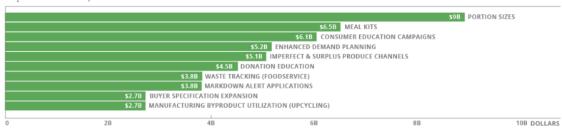






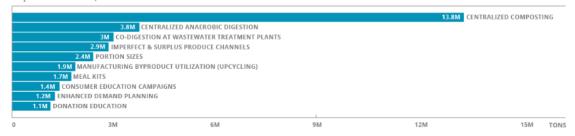


#### Top Ten Solutions | NET FINANCIAL BENEFIT



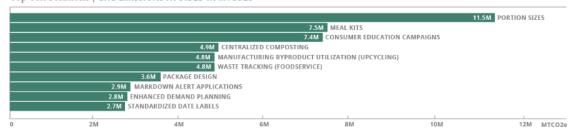


#### Top Ten Solutions | TONS WASTE DIVERTED





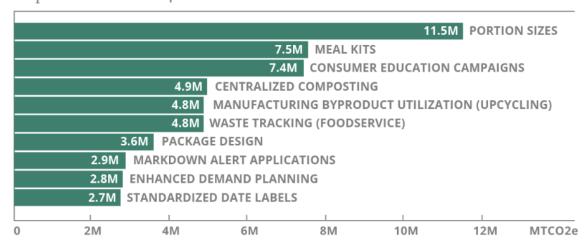
Top Ten Solutions | GHG EMISSIONS AVOIDED IN MTCO2e







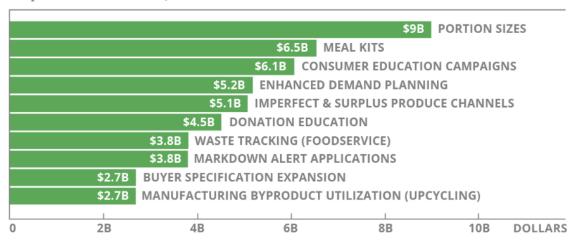
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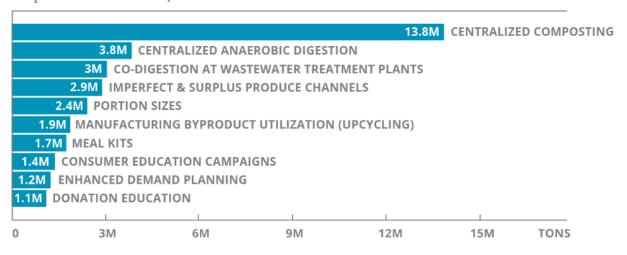
# Top Ten Solutions | NET FINANCIAL BENEFIT







# Top Ten Solutions | TONS WASTE DIVERTED







# Top 10 Solutions in the Insights Engine

# **Total Net \$**

Enhanced Demand Planning Reduced Warehouse Handling Minimized On-Hand Inventory Active & Intelligent Packaging Decreased Minimum Order Quantity Increased Delivery Frequency

Temperature Monitoring (Pallet Transport)

Decreased Transit Time
Markdown Alert Applications

First Expired/First Out

# Net \$/Ton

Decreased Transit Time
Intelligent Routing
First Expired/First Out
Imperfect & Surplus Produce
Channels

**Enhanced Demand Planning** 

Temperature Monitoring (Pallet Transport)

Markdown Alert Applications
Buyer Specification Expansion
Minimized On-Hand Inventory
Decreased Minimum Order
Quantity

# **Total Tons**

Imperfect/Surplus Produce Channels

Meal Kits

Consumer Education Campaigns

**Enhanced Demand Planning** 

**Centralized Composting** 

Intelligent Routing

**Decreased Transit Time** 

**Buyer Specification Expansion** 

First Expired/First Out

Standardized Date Labels

# **Total GHGs**

Meal Kits

Consumer Education Campaigns

**Enhanced Demand Planning** 

Standardized Date Labels

**Intelligent Routing** 

**Decreased Transit Time** 

First Expired/First Out

Temperature Monitoring (Pallet

Transport)

**Dynamic Pricing** 

Markdown Alert Applications





# Top 10 Solutions in the Insights Engine

# **Total Net \$**

#### Enhanced Demand Planning

Reduced Warehouse Handling Minimized On-Hand Inventory Active & Intelligent Packaging Decreased Minimum Order Quantity

Increased Delivery Frequency

First Expired/First Out

Temperature Monitoring (Pallet Transport)

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# Net \$/Ton

### **Enhanced Demand Planning**

Decreased Transit Time

Intelligent Routing

First Expired/First Out

Imperfect & Surplus Produce
Channels

Temperature Monitoring (Pallet Transport)

# Markdown Alert Applications

Buyer Specification Expansion Minimized On-Hand Inventory Decreased Minimum Order Quantity

# **Total Tons**

# Imperfect/Surplus Produce

Channels

Meal Kits

Consumer Education Campaigns

Enhanced Demand Planning

**Centralized Composting** 

Intelligent Routing

Decreased Transit Time

**Buyer Specification Expansion** 

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# **Total GHGs**

## Meal Kits

Consumer Education Campaigns

Enhanced Demand Planning

Standardized Date Labels

Intelligent Routing

Decreased Transit Time

First Expired/First Out

Temperature Monitoring (Pallet Transport)

**Dynamic Pricing** 

Markdown Alert Applications





# **Key Opportunities**

1/ Enhanced Demand Planning	\$5.2B Net Financial Benefit	1.2M Food Waste Tons Diverted		
2/ Enhanced Product Distribution	\$8.3B Net Financial Benefit (Total)	3.3M Food Waste Tons Diverted		
27 Elinanceu Product Distribution	\$6.56 Net Financial Beliefit (Total)	5.5W FOOD Waste Tolls Diverted		
3/ Meal Kits	\$6.5B Net Financial Benefit	1.7M Food Waste Tons Diverted		
4/ Produce Line Expansion	\$5.1B Net Financial Benefit	2.9M Food Waste Tons Diverted		
5/ Markdown Alert Applications	\$3.8B Net Financial Benefit	771K Food Waste Tons Diverted		



# ReFED Insights Engine

An interactive knowledge hub for food loss and waste launched in 2021, the Insights Engine lets users:

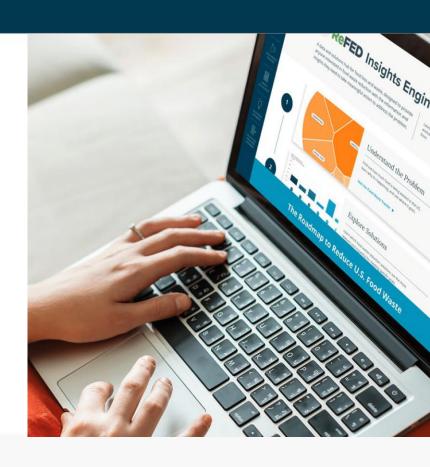
1. Understand the Problem

2. Explore the Solutions

3. Find Solution Providers

4. Calculate Impact

Launch the Insights Engine





# Stay Connected





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